



\$14,591,493

Estimated Economic Impact
of the Jacksonville Symphony

\$2,766,865

Total Ticket Sales

86

Performances

34,371

Students Participated in
Music Education Programs

89

Full-Time Staff and Musicians (Largest Nonprofit
Arts Employer in Northeast Florida)

Total Revenue

68% from Donations
32% from Ticket Sales and Other Revenue

Total Number of Donors

1,431 Individual Households

26 Corporate/Auxiliary

28 Foundations

5 Public Sector

Providing \$8,044,846

in financial support during the 2021/22 season



It is our great pleasure to present the 2021/22 Annual Report. This was our first full season in two years that did not include physical distancing, and we were able to perform all concerts as scheduled with no cancellations. Through the hard work of our dedicated Board of Directors, staff and talented musicians, we were able to offer 86 performances that reached 113,904 patrons, including 34,371 students through our music education programs.

The 2021/22 season was, in so many ways, “a season of firsts.” The following report celebrates the magic and impact of symphonic music and demonstrates the Jacksonville Symphony’s continued service to the community as one of Northeast Florida’s most revered cultural institutions through:

- New programming such as the Bryan Concert Organ Series and the David M. Hicks Mozart Piano Series.
- The purchase of the new David M. Hicks Steinway Concert Grand Piano.
- Our first-ever Pride Night celebration during the final Symphony in 60 concert of the season.
- One of 20 orchestras selected to receive a Catalyst Fund Incubator Grant from The League of American Orchestras in support of our diversity, equity & inclusion efforts.
- The return of opera with Giacomo Puccini’s *La Bohème* to critical acclaim.
- Performing the world premiere of eminent composer Tarik O'Regan’s work *Trances*.
- First in-person Gala in two years, which set a record for funds raised.

Our mission is to enrich the human spirit through symphonic music. We are deeply passionate about our mission to bring joy to the community through performances presented in Jacoby Symphony Hall, our robust music education programs and our ensembles that perform throughout the region. We thank you, our patrons, for your unwavering and generous support.

We look forward to seeing you soon.

Sincerely,



Courtney Lewis
Music Director
Haskell Endowed Chair



Donald A. Baldwin
Board Chair



Steven B. Libman
President & CEO



Orchestra Members

VIOLIN



Adelya Nartadjieva
CONCERTMASTER

Isabelle T. Davis Chair



Melissa Barrett
ASSOCIATE CONCERTMASTER



Aurelia Duca
PRINCIPAL 2ND



Christopher Chappell
ASSOCIATE PRINCIPAL 2ND



Andrew Bruck



Chi-Yin Chen

VIOLIN



Clinton Dewing*



Patrice Evans



Ingang Han



Ann Hertler
George V. Grune Chair



Max Huls



Jessica Hung

VIOLIN



Igor Khukhua



Ilana Kimel



Jonathan Kuo



Piotr Szewczyk



Carol Whitman



Siyu Zhang

VIOLA



Hilary Gamble-Villareal
ASSOCIATE PRINCIPAL



Cynthia Kempf



Romona Merritt



Ellen Caruso Olson



Susan Pardue
STEPHEN AND SUZANNE DAY
SPONSORSHIP



Jorge A. Peña Portillo
LILLIAN AND BUNKY JOHNSON
SPONSORSHIP

CELLO



Alexei Romanenko
PRINCIPAL
IN HONOR OF BURTON C. BRYAN,
SPONSORED BY THE HENRY AND
LUCY GOODING ENDOWMENT AS
ADVISED BY THE BRYAN FAMILY



Benjamin Fryxell
ASSOCIATE PRINCIPAL



Laurie Casseday



Betsy Federman



Vernon Humbert



Brian Magnus
PHYLLIS & CLAY TOUSEY, JR.
SPONSORSHIP

*On leave for the 2022/23 season

BASS



Todd Lockwood
ACTING PRINCIPAL



Patrick Bilanchone



Kevin Casseday



Jason Lindsay



Paul Strasshofer



John Wieland

FLUTE



Les Roettges
PRINCIPAL



Rhonda Cassano
Dr. Hugh A. Carithers Chair



Eric Olson
PRINCIPAL
DOUG AND GAIL WORTH
SPONSORSHIP



Daniel Rios



Giovanni Bertoni
PRINCIPAL
Jennifer Glock Chair



Patrick Graham

OBOE

CLARINET

BASSOON



Conrad Cornelison*
PRINCIPAL



Anthony Anurca
ACTING PRINCIPAL



Stephanie Magnus
ACTING 2ND



Kevin Reid
PRINCIPAL
WINTON FAMILY TRUST
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Katharine Caliendo



Aaron Brask



Mark Knowles

HORN

TRUMPET



Kevin Karabell
PRINCIPAL



Michael Harper*
2ND



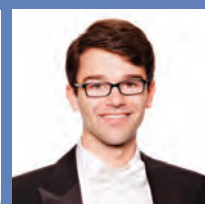
Aaron Norlund
ACTING 2ND



Chris Graham
PRINCIPAL



Justin Bain
ACTING BASS TROMBONE



Christopher Bassett*

TROMBONE

TUBA



James Jenkins
PRINCIPAL

TIMPANI



Kenneth Every
PRINCIPAL



Steve Merrill
PRINCIPAL

PERCUSSION



Kevin Garry



Joel Panian



Kayo Ishimaru-Fleisher
PRINCIPAL

HARP



Backstage Employees are proudly represented by the International Alliance of Theatrical Stage Employees (I.A.T.S.E.) Local 115, Saul Lucio, Business Agent.



The Musicians of the Jacksonville Symphony are proudly represented by the American Federation of Musicians, Local 444.

Steinway Grand Piano



In July of 2021, Music Director Courtney Lewis, President & CEO Steven B. Libman and Vice President & Artistic Administrator Tony Nickle traveled to New York City on an especially exciting mission: to visit the Steinway factory to choose a new concert grand piano for Jacoby Symphony Hall. While good pianos in our homes can last for generations, the sheer volume of use on concert instruments means they usually need to be replaced every 20 years. The Symphony's existing piano was at the end of its distinguished career, and with a season full of Wolfgang Amadeus Mozart's piano concertos on the horizon, it was the perfect time to make the transition.

Accompanied by pianist Natasha Paremski, whom some of you may remember from her performance of Johannes Brahms' Second Concerto in the 2019/20 season, the Jacksonville Symphony team was shown into a gleaming showroom featuring five Model D grand pianos. The Model D is the industry standard in classical

music, powerful enough to soar above an orchestra without any amplification. Meticulously built by hand, each piano has a unique voice, and finding one that complements a particular hall takes time and thought. After much deliberation, the team chose a Model D that perfectly suited Jacoby Symphony Hall. In the relatively small showroom, Courtney, Steven and Tony could feel its resonant bass notes through their feet. Its treble notes seemed to sing forever, and the middle range was powerful and beautiful with a special personality. Just a few weeks later, the Model D arrived at the Jacksonville Symphony and took its rightful place on stage where Courtney played the first notes on its powerful keys in its new home.

We are so grateful to Ann Hicks and the Hicks Family Charitable Fund for providing the funding for our new addition.



The David M. Hicks Mozart Piano Series

To honor David Hicks, the Jacksonville Symphony launched the David M. Hicks Mozart Piano Series during the 2021/22 season.

There is no question that Mozart was one of the greatest geniuses ever to put pen to manuscript paper. While astounding brilliance may be found in every genre, it is in his piano concertos that he perhaps flexes the most astonishing creativity. Between 1785 and 1786, he composed six piano concertos that arguably represent the most remarkable of the 27 he penned. Throughout the 2021/22 season, Courtney Lewis and the Jacksonville Symphony partnered with world-class pianists to perform five of Mozart's most celebrated pieces on our brand-new Steinway Grand Piano. Each of these concertos were extraordinarily unique in flavor, and the remarkable guest pianists performing them brought their own distinct voices to the stage.



September 24/25
Mozart's Romantic Side:
Piano Concerto No. 20

Daniel Hsu
Piano



December 3/4
Mozart's Dream:
Piano Concerto No. 21

Alessio Bax
Piano



January 28/29
Mozart's Defiance:
Piano Concerto No. 24

Conrad Tao
Piano



April 8/9
Mozart's Groundbreaker:
Piano Concerto No. 25

Jonathan Biss
Piano



May 20/21
Mozart's Radiance:
Piano Concerto No. 23

Simone Dinnerstein
Piano

Wolfgang Amadeus Mozart



Conrad Tao Piano



BEETHOVEN'S NINTH: ODE TO JOY

A world-class quartet of soloists featuring Elaine Alvarez, Tamara Mumford, Cooper Nolan and Anthony Clark Evans performed with the Jacksonville Symphony Chorus and musicians, conducted by Courtney Lewis.



THE MUSIC OF WHITNEY HOUSTON

Electric Broadway star N'Kenge performed the music of Whitney Houston accompanied by the musicians of the Jacksonville Symphony.



PLAYING ALONGSIDE ROCK IDOLS, THE WHO

The Jacksonville Symphony joined rock legends The Who during the Jacksonville stop of "The Who Hits Back 2022 North American Tour" in the VyStar Veterans Memorial Arena. The musicians played the band's renowned classics in front of 15,000 attendees and were led by Roger Daltrey and Pete Townshend, two of The Who's original band members.





STAR WARS: RETURN OF THE JEDI

The musicians of the Jacksonville Symphony performed John Williams' iconic score in the symphonic world premiere of Star Wars: Return of the Jedi to a sold out hall for two consecutive performances.



HOLIDAY POPS

Guest vocalists and the musicians of the Jacksonville Symphony performed classic holiday favorites to a record-number of patrons.



FIRST COAST NUTCRACKER

Local dancers and Jacksonville Symphony musicians brought Pyotr Ilyich Tchaikovsky's masterpiece to life in Jacksonville's only Nutcracker performance with a live symphony orchestra.



*“Courtney Lewis has done a great job making the Symphony a satisfying experience with the new formats and the quality of the performers coupled with a fantastic venue. BRAVO to the Symphony”
(Jacksonville Symphony Patron).*



COMMUNITY CONCERTS

To thank and celebrate the work of heroic essential and frontline workers throughout the COVID-19 pandemic, the Jacksonville Symphony dedicated its free 2021 Community Concerts to these special individuals and their families. Our community concerts were sponsored by Haskell, whose commitment to providing access to music in our community continues to inspire us at the Jacksonville Symphony.

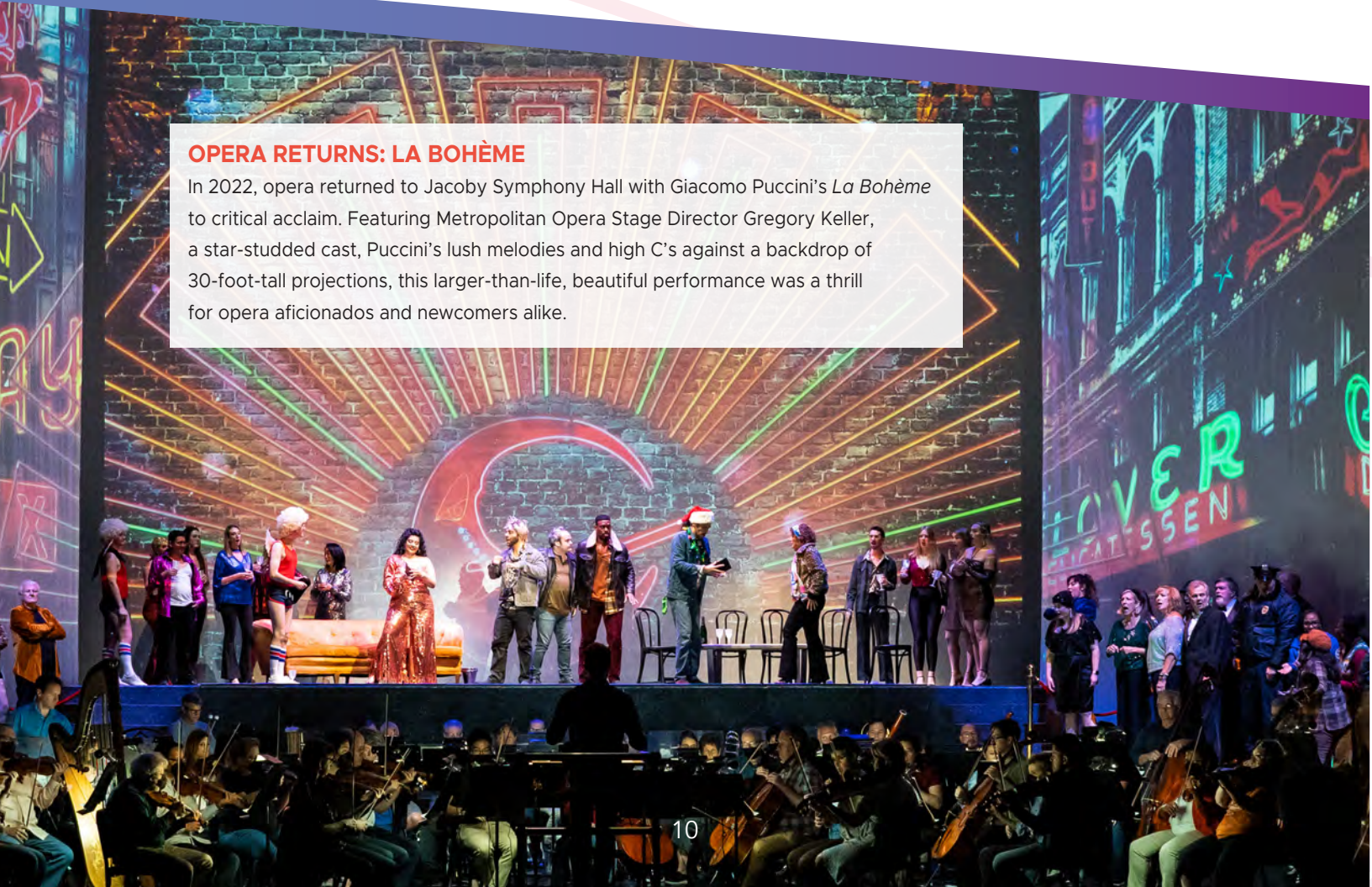


CHAMBER CONCERT AT THE WJCT SOUNDSTAGE

The Jacksonville Symphony held an intimate chamber concert at the WJCT Soundstage, hosted by Jacksonville Symphony Music Director Courtney Lewis and WJCT President & CEO David McGowan. The magical evening's programming featured performances by the Jacksonville Symphony Wind Quintet and String Quartet. A preconcert reception was also held.

OPERA RETURNS: LA BOHÈME

In 2022, opera returned to Jacoby Symphony Hall with Giacomo Puccini's *La Bohème* to critical acclaim. Featuring Metropolitan Opera Stage Director Gregory Keller, a star-studded cast, Puccini's lush melodies and high C's against a backdrop of 30-foot-tall projections, this larger-than-life, beautiful performance was a thrill for opera aficionados and newcomers alike.



BREATHING LIFE INTO MUSIC

The Jacksonville Symphony has embarked on a multi-year project that will launch the premiere of five original works commissioned from today's most exciting composers, reflecting our commitment to the living art form. The finale of the 2021/22 season marked the first of these with a full symphonic piece by Tarik O'Regan, a British and American composer whose music *The Washington Post* describes as "exquisite and delicate."

The work, titled *Trances*, was inspired by his memories of listening to music in Morocco, which was brilliantly brought to life for the first time by the musicians of the Jacksonville Symphony and Music Director Courtney Lewis. Board member and avid music lover Brenda Wolchok and her husband Gene generously donated to support our dedication to new levels of artistic excellence.

Earlier in the season on April 8 and 9, the Symphony's Mozart's Groundbreaker performances featured O'Regan's piece *Rai*, the first in his trilogy of original works. In Beethoven's Ninth: Ode to Joy, the Symphony completed O'Regan's trilogy with *Trances*. "These are pieces in which I meditate upon North African popular and folk music forms," said O'Regan. "Rather than being ethnographic studies, in these works, I am interested in how I recall the music of my youth and of my own heritage through the haze of memory. Specifically, in *Trances*, I'm trying to define a texture of reminiscence."



Courtney Lewis and Tarik O'Regan examine the score during the first rehearsal of *Trances*.

“The work left me wanting to hear more from Tarik O'Regan, and kudos to Courtney Lewis and the Jacksonville Symphony for continuing to champion contemporary composers and new music” (Tim Tuller).

2022 Symphony Gala



Thank you to Truist, our Honorary Gala co-chairs David and Elaine Strickland, President & CEO Steven B. Libman, Music Director Courtney Lewis, the musicians of the Jacksonville Symphony and all our guests for making the 2021/22 Gala our most successful ever. We raised over \$340,000! The Mirror Ball Gala was a fantastically fun evening, all in support of the Symphony's music education and community engagement programs.

The evening started with a silent auction and cocktail hour before guests were ushered in the Moran Theatre by our "living" disco balls for dinner on the stage. A surprise performance by the Jacksonville Symphony Youth Orchestras ensured our live auction to be the most successful in Gala history. Music Director Courtney Lewis, the Jacksonville Symphony, Grammy Award®-winning vocalist Tamika Lawrence and Broadway veterans Jessica Hendy and Devin L. Roberts' electrifying performances transported attendees all the way back to Studio 54's heyday: 1977-1980. The party continued in the Ubile lobby with a DJ playing favorites from the 1970s while guests enjoyed a 360 photo booth, hors d'oeuvres and libations.



Thank You to our Sponsors

TITLE SPONSOR

TRUIST 

DIAMOND

Anonymous
Mr. and Mrs. Gilchrist B. Berg
Ann Cook Charitable Fund
Tim and Stephanie Cost
Jennifer Glock and Michael Ward
Monica Jacoby in memory of Robert Jacoby

Florida Blue 

VyStar
Credit Union 

PLATINUM

Dr. and Mrs. John D. Casler
Mr. and Mrs. Wesley Jennison

GOLD

Don and Phyllis Baldwin
Ms. Jean Cox
DuBow Family Foundation
Sheila McLenaghan and Duke Butler
David and Elaine Strickland
Mrs. C.G. Strum

(904)
HAPPY HOUR



EVENTWORKS



SILVER

Ms. Martha E. Barrett
Rebecca Black
Mr. and Mrs. Peter E. Bower
Mr. and Mrs. Jacob F. Bryan IV
Mr. Rafael Caldera
Mr. Frank Denton and Dr. Elizabeth Colledge
Mr. and Mrs. Jack Dickison
Tommy and Claudia Duncan
Mrs. Ann Hicks
Drs. Anne and Robert Lufrano
Mr. and Mrs. Rich Midriff
Mr. Joseph Porter and Mr. Carter Elliott
Mary Scheidt and Jamie Hoener
Steve Williams and Fitz Pullins
Mr. and Mrs. Norwood Wilner
Dr. and Mrs. Tim Woodward

 **AT&T**

J.P.Morgan PRIVATE BANK



Stabilization Campaign

The Stabilization Campaign was envisioned to move the Jacksonville Symphony through the challenges of the pandemic. After closing our doors in March 2020, our leadership decided to find support for the future in the face of uncertain times. The \$5 million goal provides security for the organization to keep making the music you love. The Jacksonville Symphony also received a \$350,000 Challenge Grant from the Delores Barr Weaver Legacy Fund, which required the Symphony to secure new funding of \$350,000 to reach the final \$700,000 of the campaign. This grant was matched one-to-one on major gifts throughout the 2021/22 season. We are deeply grateful to the Delores Barr Weaver Legacy Fund for this gift.



Thank you to all our donors listed below who made a lasting commitment to keep the music going for the future. Funds received or pledged from July 1, 2020 – June 30, 2022.

Mr. And Mrs. Don Baldwin

Mr. And Mrs. Gilchrist Berg

Henry and Lucy Gooding Endowment Advised by the Bryan Family

Carl and Rita Cannon

Dr. And Mrs. John D. Casler

City of Jacksonville

The Community Foundation of Northeast FL

DuBow Family Foundation

Florida Blue

Mr. And Mrs. Preston H. Haskell

Ann and David Hicks Foundation

Mr. And Mrs. Thomas F. Petway III

David and Elaine Strickland

Mrs. C. Herman Terry

Dori and Bill Walton

Mr. Michael J. Ward and Ms. Jennifer Glock

Delores Barr Weaver Legacy Fund

Tim and Evelyn Woodward

Mr. And Mrs. Douglas C. Worth

“Being able to attend the Symphony, this year particularly, has helped me remember how enjoyable life can be, and I am very grateful to the Symphony for continuing to perform live through this dark and challenging time... Our Jacksonville Symphony is an outstanding one and one of which we can be truly proud” *(Jennifer Glock)*.

Education & Community Engagement

Whether it's free community concerts, our free and reduced-price ticket programs that allow children and teens to experience Florida Blue Classical Series concerts or the Symphony's numerous other opportunities to attend thrilling performances, the Jacksonville Symphony is committed to bringing music to all residents of Northeast Florida.

Over the course of the 2021/22 season, the Symphony reached over **113,904 students and community members** in Northeast Florida through live performances, symphonic engagement and the captivating web of music weaved on the concert stage.

More than **one third** of the education and community engagement audience is comprised of students who participate free-of-charge in our various symphonic programs thanks to financial contributions from generous patrons.

The Jacksonville Symphony's education and community engagement programs are underwritten in part by J. Wayne and Delores Barr Weaver, the LJD Excellence in Music Education Fund, FIS, Lory Doolittle, Joan and Preston Haskell Scholarship Fund, Winston Family Foundation and many more generous donors.

STUDENT PROGRAMS AND OPPORTUNITIES



The **Jacksonville Symphony Youth Orchestras (JSYO)**

serve more than 200 talented musicians from all over Northeast Florida through six levels of ensembles, two full orchestras and four levels of string ensembles. The ensembles vary by repertoire and technical advancement.

As part of the **"Awe of Music: Ensembles in Schools"** program, Symphony musicians travel to schools throughout Northeast Florida to perform for students of all ages.

The **Preludes** and **Young People's Concerts** are 45-minute performances geared to elementary school students that are often a child's first glimpse into the world of live, musical performance.

The **Jump Start Strings After School Music Instruction**

program provides free instruments, music books and instruction by Symphony musicians each week to students attending after-school programs at Title I elementary schools.

The **Students at the Symphony** program provides free tickets, classroom guides and supporting materials to students and their teachers via school partnerships for select Friday morning performances.

Student Workshop Conductor Visits is a free program for local schools and colleges in which the JSYO Music Director leads working sessions with students on their repertoire, mini-masterclasses and adjudications.



120 community members, including many middle school and high school dance students, participated in the Jacksonville Symphony's *First Coast Nutcracker* performances alongside professional dancers accompanied by the musicians of the Symphony. In addition to those participating on stage, 2,735 students attended matinee performances.

- **34,371** students participated in our music education programs.
- **13** Ensemble School Visits to 10 schools for 1,640 students.
- **More than 200** students from diverse backgrounds across Northeast Florida participate in JSYO.
- **7,588** students engaged in-person and **26,783** virtually through Preludes and Young People's Concerts.
- **JSYO students** perform five concerts in Jacoby Symphony Hall per season.
- **530** students benefitted from Student Workshop Conductor Visits.
- **42 Title I** schools participated in music education programs.
- **2,735** students attended matinee performances of the *First Coast Nutcracker*.

DIVERSITY, EQUITY & INCLUSION STRATEGIC PLAN & TASKFORCE

In April 2022, the Jacksonville Symphony furthered its strong commitment to diversity, equity and inclusion (DEI) with a three-year, \$75,000 Catalyst Fund Incubator Grant awarded by The League of American Orchestras. This special grant is made possible by support from The Andrew W. Mellon Foundation, with additional support from the Paul M. Angell Family Foundation. To be chosen for this grant, the Symphony was required to demonstrate strength of vision, institutional commitment and readiness. Over the arc of the next three years, the Symphony Board, staff and musicians will work together with the aid of outside consultants to forge a plan to enhance diversity, equity and inclusion internally, through staffing and programming, and externally through our reach into the community.

Other DEI initiatives the Symphony plans to implement include:

- Creating a DEI business case, vision and strategy along with metrics, accountabilities and initiatives such as training.
- Broadly communicating a compelling, authentic DEI vision and strategy that provides board members, musicians, staff, donors, patrons and Symphony partners a clear picture of the Symphony's commitment to DEI as a long-term strategy.
- Providing DEI Education sessions to board members, musicians and staff where all three groups interact with each other.
- Continuing to recruit and retain more diverse board members, staff and musicians.
- Furthering a better understanding of the community the Symphony serves to increase awareness of what patrons require.
- Increasing engagement with diverse community members through the development and implementation of vibrant programming and marketing strategies.

Diversity, Equity and Inclusion Statement:

The Jacksonville Symphony's mission is to enrich the human spirit through symphonic music. We are committed to fostering a culture that values and embraces diversity, equity & inclusion. These core values will be reflected in the makeup of our patrons, orchestra, professional staff and board as we mirror the community we serve. We pledge to engage in culturally responsive performances, education and community initiatives. Our strategic plan will be the guidepost for accountability as we achieve our goals.



A NEW EXECUTIVE ROLE: VICE PRESIDENT OF MUSIC EDUCATION, DIVERSITY, EQUITY & INCLUSION INITIATIVES

In October 2021, Director of Music Education Marianne Rice was promoted to Vice President for Music Education & DEI Initiatives. In the expanded role, Rice has lead the organization's robust music education and diversity, equity & inclusion efforts.

As the Lory Doolittle Endowed Vice President of Music Education & DEI Initiatives, Rice implements community and educational school programs that offer a comprehensive experience of symphonic music while introducing the community and students to music that is expressive and representative of our community.



“I have prepared for this my entire life,” Rice says. “I was fostered in the world of music and cultural diversity at an early age. The Jacksonville Symphony is aware of the multicultural communities in Jacksonville and the surrounding areas. To that end, we've made a commitment to become culturally responsive to the needs of our community by introducing symphonic music for all to enjoy and experience. What a wonderful opportunity for me to be a part of this great endeavor” (Marianne Rice).



**JACKSONVILLE SYMPHONY ASSOCIATION, INC. AND
JACKSONVILLE SYMPHONY FOUNDATION, INC.
CONSOLIDATING STATEMENT OF FINANCIAL POSITION
JUNE 30, 2022**

| | <u>Jacksonville Symphony Association</u> | <u>Jacksonville Symphony Foundation</u> | <u>Total</u> |
|--|---|--|--------------------------|
| ASSETS | | | |
| Cash and cash equivalents | \$ 752,980 | \$ - | \$ 752,980 |
| Contributions receivable, net | 793,606 | - | 793,606 |
| Other receivables | 526,018 | - | 526,018 |
| Investments | 10,251,420 | 8,048,569 | 18,299,989 |
| Beneficial interest in assets held by community foundation | 411,273 | - | 411,273 |
| Prepaid expenses | 95,556 | - | 95,556 |
| Property and equipment, net | <u>337,548</u> | <u>-</u> | <u>337,548</u> |
| Total Assets | <u>\$ 13,168,401</u> | <u>\$ 8,048,569</u> | <u>\$ 21,216,970</u> |
| LIABILITIES AND NET ASSETS | | | |
| Accounts payable and accrued expenses | \$ 646,761 | \$ - | \$ 646,761 |
| Deferred revenue - concert ticket sales and sponsorships | <u>1,002,388</u> | <u>-</u> | <u>1,002,388</u> |
| Total Liabilities | <u>1,649,149</u> | <u>-</u> | <u>1,649,149</u> |
| Net Assets | | | |
| Without donor restrictions | 10,274,252 | 8,048,569 | 18,322,821 |
| With donor restrictions | <u>1,245,000</u> | <u>-</u> | <u>1,245,000</u> |
| Total Net Assets | <u>11,519,252</u> | <u>8,048,569</u> | <u>19,567,821</u> |
| Total Liabilities and Net Assets | <u>\$ 13,168,401</u> | <u>\$ 8,048,569</u> | <u>\$ 21,216,970</u> |

**JACKSONVILLE SYMPHONY ASSOCIATION, INC. AND
JACKSONVILLE SYMPHONY FOUNDATION, INC.
CONSOLIDATING STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2022**

| | <u>Jacksonville Symphony Association</u> | | | <u>Jacksonville Symphony Foundation</u> | <u>Total</u> |
|--|--|------------------------------------|----------------------|---|----------------------|
| | <u>Without Donor Restrictions</u> | <u>With Donor Restrictions</u> | <u>Total</u> | | |
| Revenues | | | | | |
| Ticket sales and concert fees | \$ 2,766,865 | \$ - | \$ 2,766,865 | \$ - | \$ 2,766,865 |
| Contributions | 5,682,374 | - | 5,682,374 | - | 5,682,374 |
| Governmental grants | 1,929,322 | - | 1,929,322 | - | 1,929,322 |
| Fundraising activities | 433,150 | - | 433,150 | - | 433,150 |
| Other revenue | 82,282 | - | 82,282 | - | 82,282 |
| Total Revenues and Other Support | <u>10,893,993</u> | <u>-</u> | <u>10,893,993</u> | <u>-</u> | <u>10,893,993</u> |
| Releases, Transfers and Other | | | | | |
| Net assets transferred to the Association | 1,129,000 | - | 1,129,000 | (1,129,000) | - |
| Net assets released from restriction | 600,000 | (600,000) | - | - | - |
| Total releases, transfers and other | <u>1,729,000</u> | <u>(600,000)</u> | <u>1,129,000</u> | <u>(1,129,000)</u> | <u>-</u> |
| Expenses | | | | | |
| Program expenses | | | | | |
| Performances | 7,348,889 | - | 7,348,889 | - | 7,348,889 |
| Education | 290,803 | - | 290,803 | - | 290,803 |
| Supporting expenses | | | | | |
| Managerial | 2,287,639 | - | 2,287,639 | - | 2,287,639 |
| Fundraising | 900,806 | - | 900,806 | - | 900,806 |
| Total Expenses | <u>10,828,137</u> | <u>-</u> | <u>10,828,137</u> | <u>-</u> | <u>10,828,137</u> |
| Changes in Net Assets from Operations | <u>1,794,856</u> | <u>(600,000)</u> | <u>1,194,856</u> | <u>(1,129,000)</u> | <u>65,856</u> |
| Nonoperating Activities: | | | | | |
| Net investment loss | (282,798) | - | (282,798) | (2,437,400) | (2,720,198) |
| Gain on sale of property and equipment | 50,000 | - | 50,000 | - | 50,000 |
| Change in beneficial trust held at the Community Foundation | <u>(91,212)</u> | <u>-</u> | <u>(91,212)</u> | <u>-</u> | <u>(91,212)</u> |
| | <u>(324,010)</u> | <u>-</u> | <u>(324,010)</u> | <u>(2,437,400)</u> | <u>(2,761,410)</u> |
| Changes in Net Assets | <u>1,470,846</u> | <u>(600,000)</u> | <u>870,846</u> | <u>(3,566,400)</u> | <u>(2,695,554)</u> |
| Net Assets, Beginning of Year | <u>8,803,406</u> | <u>1,845,000</u> | <u>10,648,406</u> | <u>11,614,969</u> | <u>22,263,375</u> |
| Net Assets, End of Year | <u>\$ 10,274,252</u> | <u>\$ 1,245,000</u> | <u>\$ 11,519,252</u> | <u>\$ 8,048,569</u> | <u>\$ 19,567,821</u> |

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R. Chris Doerr, Treasurer, Finance Committee Chair
Hon. Gwendolyn Yates, Secretary
David M. Strickland, Immediate Past Chair
Steven B. Libman, President & Chief Executive Officer

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